

Message Text

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PAGE 01 STATE 051998
ORIGIN XMB-04

INFO OCT-01 ARA-14 ISO-00 EB-08 AID-05 COME-00 TRSE-00
OMB-01 CIAE-00 INR-10 NSAE-00 /043 R

XMB

DRAFTED BY XMB: L WHITE
APPROVED BY ARA/MEX:E.C.BITTNER
XMB: D PEACOCK
EB/IFD/ODF:TPARKER
-----071315 011037Z /15

R 282348Z FEB 78
FM SECSTATE WASHDC
TO AMEMBASSY MEXICO

UNCLAS STATE 051998

E.O. 11652: N/A

TAGS: BPRO

SUBJECT: PROPOSED EXIMBANK ASSISTANCE IN FINANCING EXPORT
SALE.

1. EXIMBANK CONSIDERING APPLICATION TO PROVIDE BANK
GUARANTEE TO SUPPORT SALE OF ONE DIXIE DREDGE, MODEL
CS-2-16, WITH ACCESSORIES, MANUFACTURED BY DIXIE DREDGE
CORP., ST. LOUIS, MO., TO CORPORACION DE INGENIERA Y
CONSTRUCCION S.A., EMERSON NO. 316-3ER PISO, MEXICO 5, D.F.
MEXICO. THE CONTRACT PRICE IS U.S. DOLS. 681,000 WITH CASH
PAYMENT OF U.S. DOLS 102,000. FINANCED PORTION OF U.S.

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DOLS 579,000 TO BE REPAYED IN SIX SEMI-ANNUAL INSTALLMENTS.

2. THE FIRM IS REPORTED TO BE PIPELINE-LAYING CONTRACTOR
EST. 1975. PRINCIPAL REPORTED AS FELIX CANTU ALAYA.

3. BANK REFERENCES
BANCO NACIONAL DE MEXICO, S.A.
SUCURSAL MARIANO ESCOBEDO
MARIANO ESCOBEDO NO. 425

MEXICO 5, D.F.

SR. J. RAFAEL COMPOY GUERENA - GERENTE
TELEFONO: 5.31.51.42

BANCO DE COMERCIO, S.A.
SUCURSAL REFORMA-FLORENCIA, MEXICO, D.F.

SR. LUIS ARROYO SAENZ, GERENTE-TELEFONO: 5.11.06.43

GRUPO FINANCIERO SOFIMEX - HORACIO NO. 112-C
MEXICO 5, D.F.

SR. JUAN MANUEL CANUT ABARCA - EJECUTIVO DE CUENTA
TELEFONO: 5.45.98.90

MULTIBANCO COMERMEX - PLAZA COMERMEX-MEXICO 10, D.F.

LIC. FRANCISCO CORTEZ - TELEFONO: 5.20.59.62

4. PLEASE CONTACT REFERENCES FOR CREDIT EXPERIENCE.
DETERMINE IF LOANS SECURED OR GUARANTEED BY PRINCIPAL.

5. COMMENT ON PERSONAL FINANCIAL CONDITION OF PRINCIPAL
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WOULD BE HELPFUL. IS HE ASSOCIATED WITH OTHER FIRMS?

6. EXPORTER HOLDING REQUEST FOR PRICE QUOTE WITH
FINANCING TERMS AND IS ANXIOUS TO RESPOND. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 28 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE051998
Document Source: CORE
Document Unique ID: 00
Drafter: L WHITE
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780093-0710
Format: TEL
From: STATE
Handling Restrictions: n/a
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Legacy Key: link1978/newtext/t1978021/aaaaaasr.tel
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Litigation History:
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Message ID: 95b3cdcc-c288-dd11-92da-001cc4696bcc
Office: ORIGIN XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3423965
Secure: OPEN
Status: NATIVE
Subject: PROPOSED EXIMBANK ASSISTANCE IN FINANCING EXPORT SALE.
TAGS: BPRO
To: MEXICO
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/95b3cdcc-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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